



**SATIA**  
INDUSTRIES  
LIMITED

An ISO 9001, 14001 & 45001 company  
CIN : L21012PB1980PLC004329

Manufacturer of Quality  
Writing, Printing & Speciality  
Paper with ECO MARK  
GST IN : 03AACCS7233A1ZZ  
www.satiagroup.com

IS 1848



SIL/CS

Date: 12.08.2025

The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai-400001 Scrip Code: 539201	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Plot No. C/1, G- Block, Bandra Kurla Complex, Bandra (East), Mumbai-400051 Symbol: SATIA
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Dear Sir/Madam,

**Sub: Submission of Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015. Please find enclosed herewith Investor Presentation.

You are requested to kindly take the same on record.

Thanking you

Yours faithfully,

For Satia Industries Limited

  
RAKESH KUMAR DHURIA  
Digitally signed by RAKESH KUMAR DHURIA  
Date: 12.08.2025 11:10:25 +05'30'  
(Rakesh Kumar Dhuria)  
Company Secretary



SATIA INDUSTRIES LIMITED  
AN ISO 9001, 14001 & 45001 COMPANY

# Satia Industries Limited

Investor Presentation  
August 2025





# Safe Harbor



*Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Satia Industries Ltd. will not be responsible for any action based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

# Company Overview

Satia Industries Limited (SIL), located in the District of Muktsar, Punjab, was **incorporated by Dr. Ajay Satia** and commenced its operations in **1984**.

SIL supplies its production to the open market through a pan-India network of **100+ dealers** and also caters to institutional customers, supported by three branch offices located in Delhi, Chandigarh, and Jaipur. The company has a total employee strength of over 2,600.

SIL has more than approximately **550 acres of eucalyptus plantations**. Besides, under Project Green, we distributed 1 lac Eucalyptus saplings to farmers for plantation over thousands of acres under our Social Forestry Initiative.

## Vision

‘To become a leader in its segment with excellence in all-round performance creating value for all stakeholders of the company, society and the economy.’



## Mission

‘To sustain growth with technological upgradation and innovation continuously for achieving cost competitiveness with sustained profitability, excellence in quality and win customer satisfaction and loyalty.’

SIL is one of India’s **leading Writing and Printing paper manufacturers**, with a completely integrated manufacturing setup with 4 paper machines, 100% in-house power generation, chemical recovery plant and one of the best effluent treatment facilities in the nation.

In FY22, the company added a **4th state of the art paper machinery** to its production facilities with a capacity of 100,000 MTPA. With a **diverse Capex program** to modernize and scale up its capacities, SIL now has a total installed capacity of over 2,00,000 MTPA.

# Core Leadership Team



**Dr. Ajay Satia**  
Chairman & MD

Dr. Satia is an MBBS. He was the pioneer in setting up this integrated paper mill. Dr. Satia has a passion for work, flair for technology and possesses unparalleled enterprising spirit for expansion and modernization.



**Mr. Chirag Satia**  
Executive Director

He has been the driving force behind new initiatives since he joined in 2015 and looks after Finance, Accounts and Commercial Operations. His enterprising spirit and visionary outlook have added new energy to the workforce.



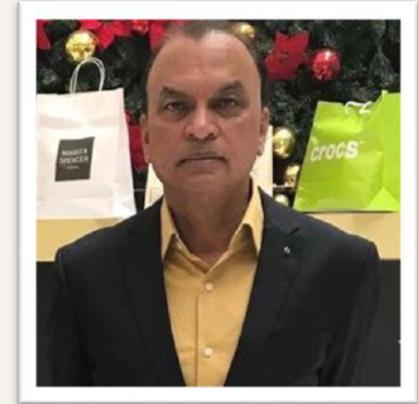
**Mr. RK Bhandari**  
Joint MD

Mr. Bhandari is an MBA with extensive experience in marketing. He has been instrumental in the formulation and execution of SIL's core business strategies for the past 39 years. Additionally, he has fostered strong industry relationships and driven continuous improvement initiatives.



**Mr. Rachit Nagpal**  
CFO

Mr. Nagpal is a Chartered Accountant by profession and has more than 13 years of experience. He handles treasury management, financial reporting, tax compliances, project financing and budgeting in the Company.



**Mr. Hardev Singh**  
Director (Technical)

Mr. Hardev Singh has a rich experience of 38 years. He is key pillar in the company for technical aspects. He has been instrumental in installation of all projects in the company.

# Leadership Reflections



Mr. Chirag Satia  
Executive Director

*“The Indian paper industry remains stable, supported by growing demand for sustainable packaging and supportive government policies. Despite some raw material cost pressures, the sector outlook is positive.*

*We delivered steady sales in Q1, with production slightly impacted by planned maintenance. Market prices softened marginally, and owing to delays in the supply of specific PM3 components from vendors, the company has decided to reschedule the PM3 maintenance shutdown to the latter part of the current financial year.*

*In the cutlery segment, we have expanded our capacity by adding five new machines, bringing the total to 14, all of which are currently operating at full capacity.*

*With a strong order book and solid balance sheet, we remain committed to long-term value creation through operational excellence and strategic growth.”*

# Journey and Milestones

## 1980-2000



- **1980**  
Incorporation of Satia Industries
- **1984**  
Started production With Paper Machine-1; capacity 4,950 MTPA
- **1989**  
Second Paper Machine-2 installed
- **1993**  
Production Crossed 10,000 MTPA
- **1998**  
Installed Paper Machine-3

## 2000-2015



- **2002-03**  
Power co-generation plant (5 MW) installed/150 TPD continue digester
- **2006**
  - CRP and power plant 5 MW TG Installed
  - 220 MT agro Pulp mill (unbleached and bleached plant)
- **2011-12**
  - Increased power plant to 23.30 MW.
  - 200 TPD continue digester
- **2014-15**
  - Capacity of Chemical Recovery Plant was enhanced

## 2015-2019



- **2015-16**  
Listing of SIL's Equity Shares on BSE in September 2015
- **2016-17**
  - Additional Power generation of 10.45 MW and New Solar plant of 2.29 MW.
  - 120 TPD Wood pulp Mill
- **2017-2018**
  - Added Solar Capacity of 3.25 MW.
  - Increased PM2 Speed from 400-650 MPM
- **2018-19**  
PM-1 speed increased upgrading from 500 to 700 MPM

## 2019-2021



- **2019-20**
  - Recorded Highest Production of 1,33,191 MT and the capacity of CRP plant increased from 400-650 TPD.
  - Listing of SIL's Equity Shares on NSE in July 2019
- **2020-21**
  - Installation of Multifuel Boiler (cost saving of approx. INR 250 Mn per year)
  - 14 MW turbine
  - Machinery procured for Table Cutlery Segment

## 2021-2025



- **2021-22**
  - Commencement of Commercial Production from Paper Machine 4 with capacity of 1,00,000 tons.
  - Enhancement of Pulping Capacity to 150 TPD
- **2023-24**
  - Completed the expansion of 75 TPH multi fuel boiler unit
- **2025-26**
  - Added five more cutlery machines taking the total to 14

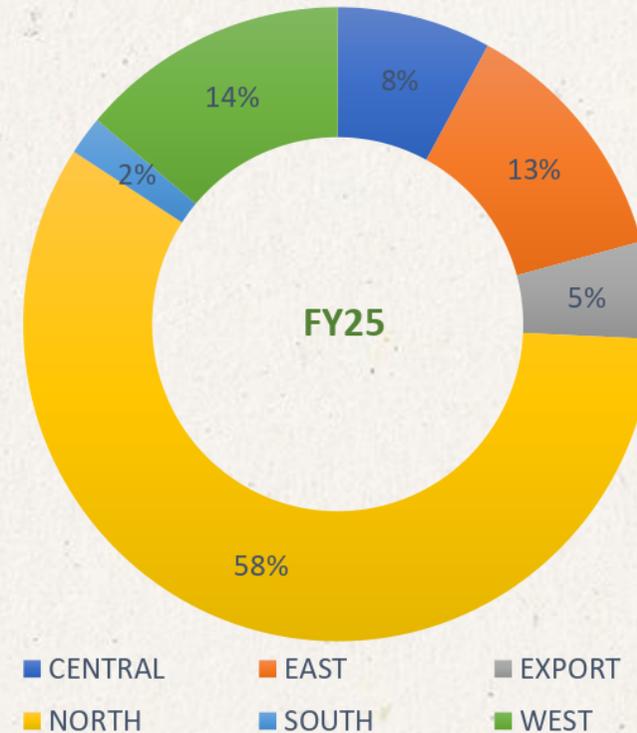
# Strategic and Sustainable Revenue Model



## Open market supplies

- SIL supplies retail traders through its strong Pan- India distribution network with 100+ dealers and three branch offices in Delhi, Chandigarh & Jaipur.
- Out of total sales from Open Market Supplies, -5-10% of sale comes from Rajasthan and Delhi in a Direct sale, to end users, and facilitated by the SIL's employees.
- A variety of paper grades are manufactured for this vertical ,i.e. exercise book paper, Snow white paper, SS Maplitho paper, Ledger paper, Copier paper, Colour printing paper etc.
- SIL has unique strength supplying watermark paper on three of its paper machines

Region-Wise Sales



# Key Highlights Q1FY26



# Recent Developments



We've added 5 machines, now running 14 at full capacity. Inventory is being built to meet demand for the upcoming festive season, our first key cutlery opportunity.



Delayed shutdown of PM3

# Tableware Products - Cutlery



**5** | Added new machines

**14** | Total cutlery units



All machines operating at 100% capacity.



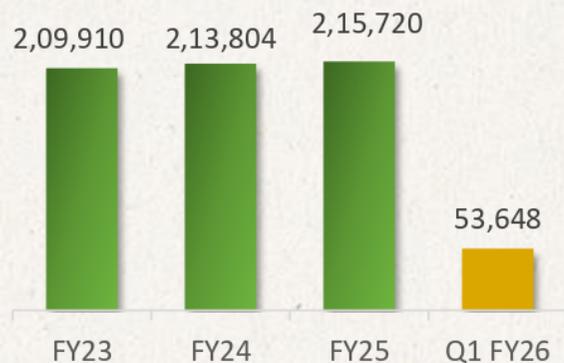
Building sufficient inventory ahead of the festive season.



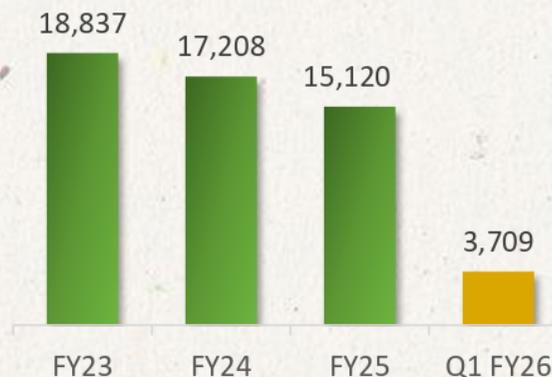
Preparing to fully capitalize on the cutlery business opportunity.

# Key Performance Indicators

Volume (MT)



Income (INR Mn)



EBITDA (INR Mn)



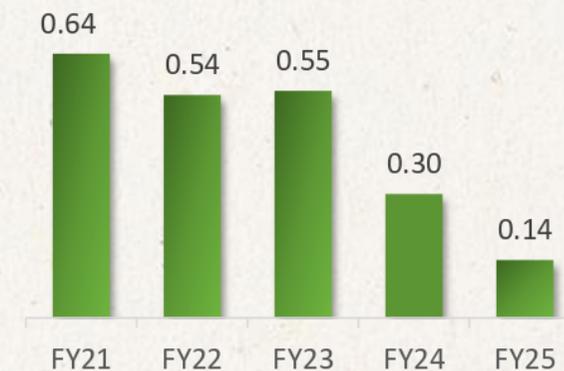
PAT (INR Mn)



EPS (INR)



Net Debt:Equity (x)

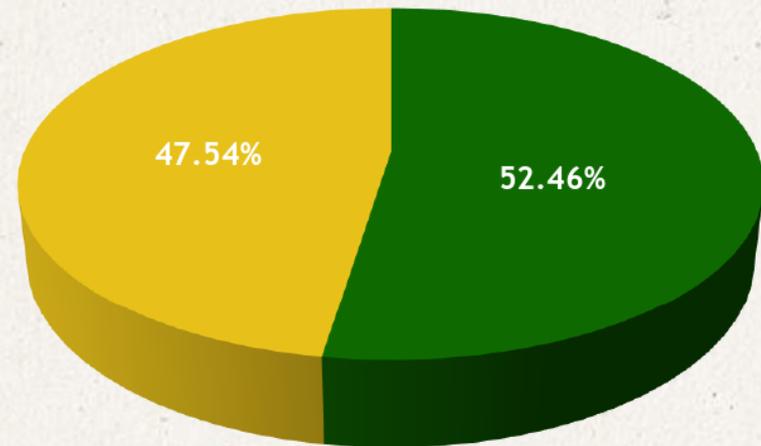


# Profit and Loss Highlights

Particulars (INR Mn)	Q1FY26	Q4FY25	QoQ	Q1FY25	YoY
Revenue from Operations	3,709	3,967	-6%	3,994	-7%
Other Income	63	73	-14%	38	67%
<b>Total Income</b>	<b>3,772</b>	<b>4,040</b>	<b>-7%</b>	<b>4,031</b>	<b>-6%</b>
<b>Expenses</b>					
Cost of goods sold	1,695	1,928	-12%	1,633	4%
Employee Benefit Expenses	296	275	8%	288	3%
Finance Cost	52	64	-19%	66	-22%
Depreciation & Amortisation	336	392	-14%	385	-13%
Other Expenses	1,085	1,149	-6%	965	12%
<b>Total Expenses</b>	<b>3,464</b>	<b>3,808</b>	<b>-9%</b>	<b>3,338</b>	<b>4%</b>
<b>Profit before Tax</b>	<b>308</b>	<b>232</b>	<b>33%</b>	<b>694</b>	<b>-56%</b>
Total tax	-8	-123		183	
<b>Profit for the period</b>	<b>316</b>	<b>354</b>	<b>-11%</b>	<b>511</b>	<b>-38%</b>
<b>Earnings per share (not annualised)</b>					
Basic and Diluted	3.16	3.54	-11%	5.11	-38%

# Shareholding Information

Shareholding as of 30th June 2025



■ Promoters & Promoters Group ■ Public



# Thank You

*For further information on the Company,  
please visit [www.satiagroup.com](http://www.satiagroup.com)*



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**EY**

Building a better  
working world

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