SIL/CS

Date: 14.08.2026

| | |
|---|---|
| The Manager<br>Listing Department<br>BSE Limited<br>Phiroze Jeejeebhoy Towers<br>Dalal Street<br>Mumbai-400001 | The Manager,<br>Listing Department,<br>National Stock Exchange of India Ltd, Exchange Plaza, Plot No. C/1, G- Block, Bandra Kurla Complex, Bandra (East), Mumbai-400051 |
| Scrip Code: 539201 | Symbol: SATIA |

Dear Sir/Madam,

**Sub: Submission of Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015. Please find enclosed herewith Investor Presentation.

You are requested to kindly take the same on record.

Thanking you

Yours faithfully,

For Satia Industries Limited

RAKESH KUMAR DHURIA
Digitally signed by RAKESH KUMAR DHURIA
Date: 2026.08.14 15:00:26 +05'30'

(Rakesh Kumar Dhuria)
Company Secretary

SATIA INDUSTRIES LIMITED
AN ISO 9001, 14001 & 45001 COMPANY

# Satia Industries Limited

## Investor Presentation
August 2026

# Safe Harbor

*Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Satia Industries Ltd. will not be responsible for any action based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

# Company **Overview**

Satia Industries Limited (SIL), located in the District of Muktsar, Punjab, was **incorporated by Dr. Ajay Satia** and commenced its operations in **1984**.

SIL supplies its production to the open market through a pan-India network of **100+ dealers** and also caters to institutional customers, supported by three branch offices located in Delhi, Chandigarh, and Jaipur. The company has a total employee strength of over 2,600.

SIL has more than approximately **500 acres of eucalyptus plantations**. Besides, under Project Green, we distributed 1 lac+ Eucalyptus saplings to farmers for plantation over thousands of acres under our Social Forestry Initiative.

## Vision

**'To become a leader in its segment with excellence in all-round performance creating value for all stakeholders of the company, society and the economy.'**

## Mission

**'To sustain growth with technological upgradation and innovation continuously for achieving cost competitiveness with sustained profitability, excellence in quality and win customer satisfaction and loyalty.'**

SIL is one of India's **leading Writing and Printing paper manufacturers**, with a completely integrated manufacturing setup with 4 paper machines, 100% in-house power generation, chemical recovery plant and one of the best effluent treatment facilities in the nation.

In FY22, the company added a **4th state of the art paper machinery** to its production facilities with a capacity of 100,000 MTPA. With a **diverse Capex program** to modernize and scale up its capacities, SIL now has a total installed capacity of over 2,00,000 MTPA.

# Core Leadership Team

**Dr. Ajay Satia**
Chairman & MD

Dr. Satia is an MBBS. He was the pioneer in setting up this integrated paper mill. Dr. Satia has a passion for work, flair for technology and possesses unparalleled enterprising spirit for expansion and modernization.

**Mr. Chirag Satia**
Executive Director

He has been the driving force behind new initiatives since he joined in 2015 and looks after Finance, Accounts and Commercial Operations. His enterprising spirit and visionary outlook have added new energy to the workforce.

**Mr. RK Bhandari**
Joint MD

Mr. Bhandari is an MBA with extensive experience in marketing. He has been instrumental in the formulation and execution of SIL's core business strategies for the past 39 years. Additionally, he has fostered strong industry relationships and driven continuous improvement initiatives.

**Mr. Rachit Nagpal**
CFO

Mr. Nagpal is a Chartered Accountant by profession and has more than 15 years of experience. He handles treasury management, financial reporting, tax compliances, project financing and budgeting in the Company.

**Mr. Hardev Singh**
Director (Technical)

Mr. Hardev Singh has a rich experience of 39 years. He is key pillar in the company for technical aspects. He has been instrumental in installation of all projects in the company.

# Leadership Reflections

Mr. Chirag Satia
*Executive Director*

*"The quarter saw a more favourable pricing environment compared to recent quarters, supported by reduced import intensity and steady demand. While geopolitical developments continued to impact global trade flows and container availability, the moderation in dumping witnessed over the last few months provided support to realizations during the period.*

*During the quarter, the Company undertook a major modernization and upgradation program for Paper Machine 3 as part of its ongoing investment in manufacturing capabilities. The refurbishment work is expected to continue for 4-5 months. Upon completion, the project is expected to enhance production capacity, improve product quality, and strengthen operating efficiencies.*

*The operating environment remains influenced by global developments, and we continue to closely monitor changes in input costs, trade flows and market conditions. With PM3 progressing as planned, our focus remains on disciplined execution, maintaining customer service levels and ensuring a smooth transition through this investment phase."*

SATIA INDUSTRIES LIMITED
AN ISO 9001, 14001 & 45001 COMPANY

# Journey and Milestones

## 1980-2000

- **1980**
  Incorporation of Satia Industries
- **1984**
  Started production With Paper Machine-1; capacity 4,950 MTPA
- **1989**
  Second Paper Machine-2 installed
- **1993**
  Production Crossed 10,000 MTPA
- **1998**
  Installed Paper Machine-3

## 2000-2015

- **2002-03**
  Power co-generation plant (5 MW) installed/150 TPD continue digester
- **2006**
  - CRP and power plant 5 MW TG Installed
  - 220 MT agro Pulp mill (unbleached and bleached plant)
- **2011-12**
  - Increased power plant to 23.30 MW.
  - 200 TPD continue digester
- **2014-15**
  - Capacity of Chemical Recovery Plant was enhanced

## 2015-2019

- **2015-16**
  Listing of SIL's Equity Shares on BSE in September 2015
- **2016-17**
  - Additional Power generationof 10.45 MW and New Solar plant of 2.29 MW.
  - 120 TPD Wood pulp Mill
- **2017-2018**
  - Added Solar Capacity of 3.25 MW.
  - Increased PM2 Speed from 400-650 MPM
- **2018-19**
  PM-1 speed increased upgrading from 500 to 700 MPM

## 2019-2021

- **2019-20**
  - Recorded Highest Production of 1,33,191 MT and the capacity of CRP plant increased from 400-650 TPD.
  - Listing of SIL's Equity Shares on NSE in July 2019
- **2020-21**
  - Installation of Multifuel Boiler (cost saving of approx. INR 250 Mn per year)
  - 14 MW turbine
  - Machinery procured for Table Cutlery Segment

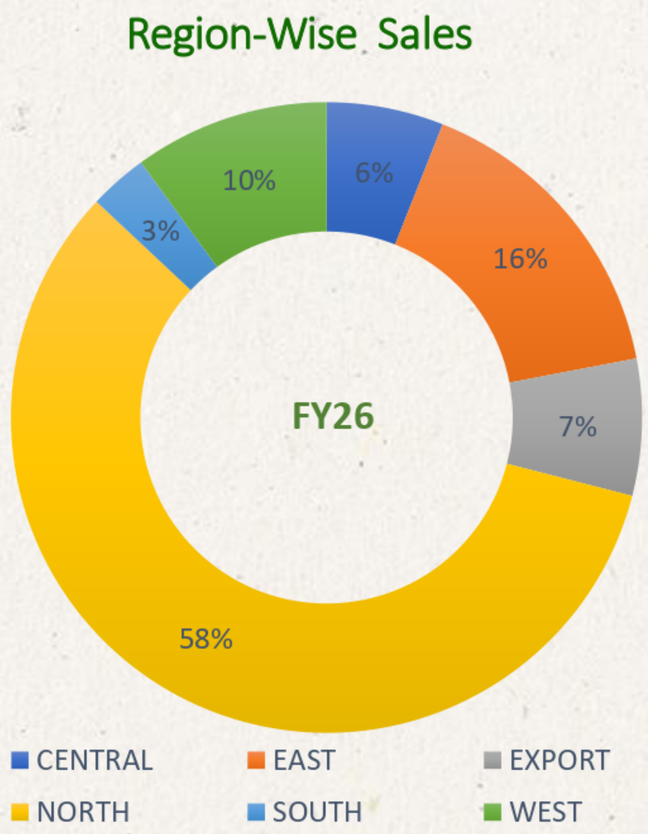
## 2021-2026

- **2021-22**
  - Commencement of Commercial Production from Paper Machine 4 with capacity of 1,00,000 tons.
  - Enhancement of Pulping Capacity to 150 TPD
- **2023-24**
  - Completed the expansion of 75 TPH multi fuel boiler unit
- **2025-26**
  - Added five more cutlery machines taking the total to 14

# Strategic and Sustainable Revenue Model

## Open market supplies

- SIL supplies retail traders through its strong Pan- India distribution network with 100+ dealers and three branch offices in Delhi, Chandigarh & Jaipur.
- Out of total sales from Open Market Supplies, ~5-10% of sale comes from Rajasthan and Delhi in a Direct sale, to end users, and facilitated by the SIL's employees.
- A variety of paper grades are manufactured for this vertical ,i.e. exercise book paper, Snow white paper, SS Maplitho paper, Ledger paper, Copier paper, Colour printing paper etc.
- SIL has unique strength supplying watermark paper on its paper machine.



# Key Highlights Q1 FY27

# Tableware Products - Cutlery

**15 |** Total cutlery units

All old machines operating at 100% capacity

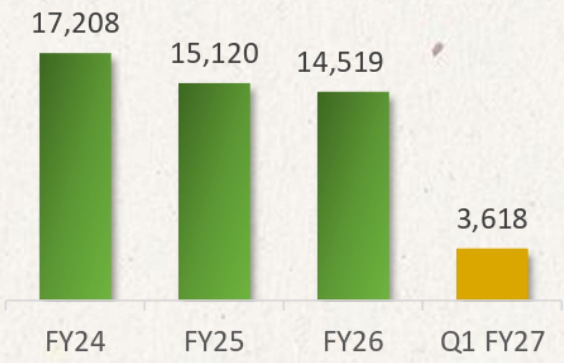
Scaled up inventory to meet anticipated demand

Preparing to fully capitalize on the cutlery business opportunity

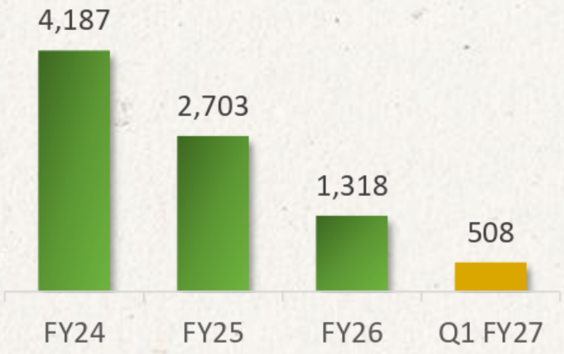
Adding new machinery for moulding cups. Expected to start production from Q2FY27

# Key Performance Indicators

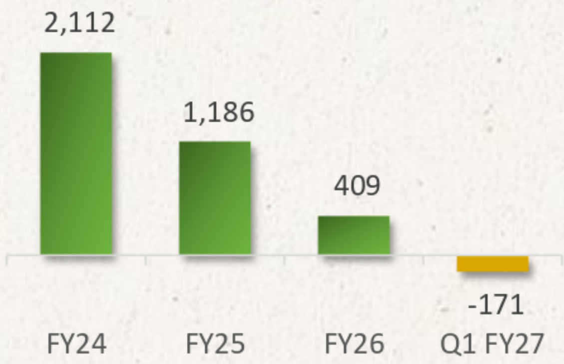
**Income (INR Mn)**



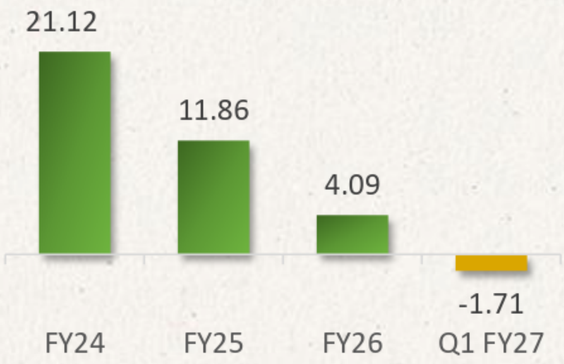

**EBITDA (INR Mn)**



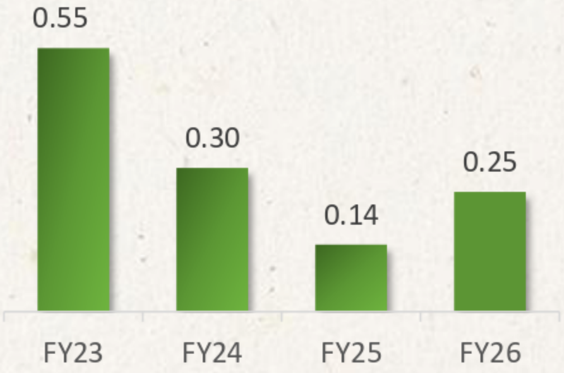

**PAT (INR Mn)**




**EPS (INR)**



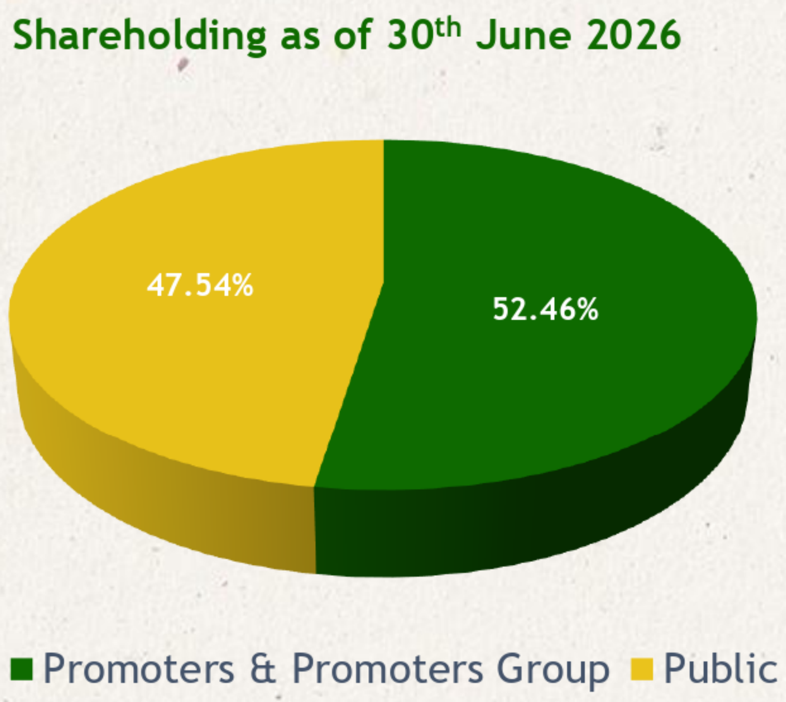

**Net Debt:Equity (x)**



# Profit and Loss Highlights

| Particulars (INR Mn) | Q1FY27 | Q4FY26 | QoQ | Q1FY26 | YoY |
|---|---|---|---|---|---|
| **Revenue from Operations** | **3,618** | **3,896** | *-7%* | **3,709** | *-2%* |
| Other Income | 111 | 228 | *-52%* | 63 | *76%* |
| **Total Income** | **3,729** | **4,124** | ***-10%*** | **3,772** | ***-1%*** |
| **Expenses** | | | | | |
| Cost of goods sold | **1,777** | **2,024** | *-12%* | **1,695** | *5%* |
| Employee Benefit Expenses | 367 | 422 | *-13%* | 296 | *24%* |
| Finance Cost | 37 | 56 | *-35%* | 52 | *-29%* |
| Depreciation & Amortisation | 291 | 350 | *-17%* | 336 | *-13%* |
| Other Expenses | 967 | 1,214 | *-20%* | 1,085 | *-11%* |
| **Total Expenses** | **3,438** | **4,067** | ***-15%*** | **3,464** | ***-1%*** |
| **Profit before Tax & Exceptional Items** | **291** | **57** | *410%* | **308** | *-5%* |
| Exceptional Items | | 67 | | - | |
| **Profit before Tax** | **291** | **-10** | *-3111%* | **308** | *-5%* |
| **Total Tax** | **462** | **-68** | | **-8** | |
| **Profit for the period** | **-171** | **58** | *-395%* | **316** | *-154%* |
| **Earnings per share (not annualised)** | | | | | |
| Basic and Diluted | -1.71 | 0.58 | | 3.16 | |

# Shareholding Information



# Thank You

*For further information on the Company, please visit www.satiagroup.com*

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